

Individual Giving Manager

The Individual Giving Manager is accountable for TCR's annual giving campaign, including solicitor management, traditional mailings, and online giving campaigns, as well as a portfolio of prospects. They will be responsible for the design and implementation of the annual fundraising strategy with equal emphasis on the retention and development of current donors and the identification and engagement of new donors.

This individual reports to the Director of Advancement and is a part of the Advancement Team.

Education & Experience

The individual that is right for this position will have a passion for and understanding of the mission and vision of TCR as well as the concept of empowering others. An undergraduate degree in a related field or 4+ years of fundraising/sales experience is required. 3+ years of development experience, including annual giving, online giving, mail campaigns, is a plus as is experience with fundraising/sales database.

Knowledge, Skills & Abilities

- Enthusiasm and commitment to the vision and mission of TCR
- Positive, outgoing, proactive, team player
- Excellent interpersonal communication skills; ability to communicate clearly and effectively both orally and in writing
- Proven ability to cultivate and sustain relationships
- Experience initiating, planning, coordinating, and completing work within deadlines through self-management
- Strong organizational and administrative skills, detail-orientation and proven follow through
- Ability to develop and manage budgets
- Demonstrated experience with established and emerging social technologies as a means of engaging and soliciting people

Cultural Fit

- Believes in and understands our mission and vision, as well as empowering others
- Embraces change
- Is collaborative in their work style and professional in their communication style
- Is comfortable in a family friendly, flexible work environment that values work/life balance
- Has a high energy level and is comfortable and excited about introducing the work of Twin Cities R!SE to a new generation of people

Interested applicants should send a cover letter and resume to Brian Herstig at bherstig@twincitiesrise.org.